



INTERNATIONAL
PROCESS
PLANTS

Corporate Overview

2024



Primary Business Areas

A photograph of an industrial process plant at night, illuminated by blue and white lights, with various structures and pipes visible.


Process Plant Sites

17
Complete Sites
throughout North
America and Europe

A photograph of a large industrial process plant with complex piping and structures, featuring a large horizontal cylindrical tank in the foreground.

Process Plants & Units

110
Process Plants and
Units for Relocation
Worldwide

A photograph of industrial process equipment, including large cylindrical tanks and piping, situated within a blue metal framework.

Process Equipment & Systems

15,000
Secondhand Process Systems
and Individual Equipment In
Stock & Immediately Available

**PLUS: New Equipment &
System Design-Fabrication**

A photograph of a city skyline with several tall buildings, overlaid with a semi-transparent image of industrial equipment.

Specialty Industrial M & A Opportunities

Off-Market
Business
and Site
Carve-Outs

Our Mission

We will help companies expand their business through traditional and entrepreneurial acquisitions of existing and installed process manufacturing assets, saving them time and money.



“Our unique ability to take our client’s vision for the future and help them implement it using our existing portfolio of plant sites, complete process units, and equipment systems offers a material competitive advantage while also participating in the circular economy.”

**– Ron Gale, President,
International Process Plants**

A Global Footprint

IPP Offices

United States

Brazil

China

Czech Republic

France

Germany

India

Italy

Japan

Mexico

Pakistan

Romania

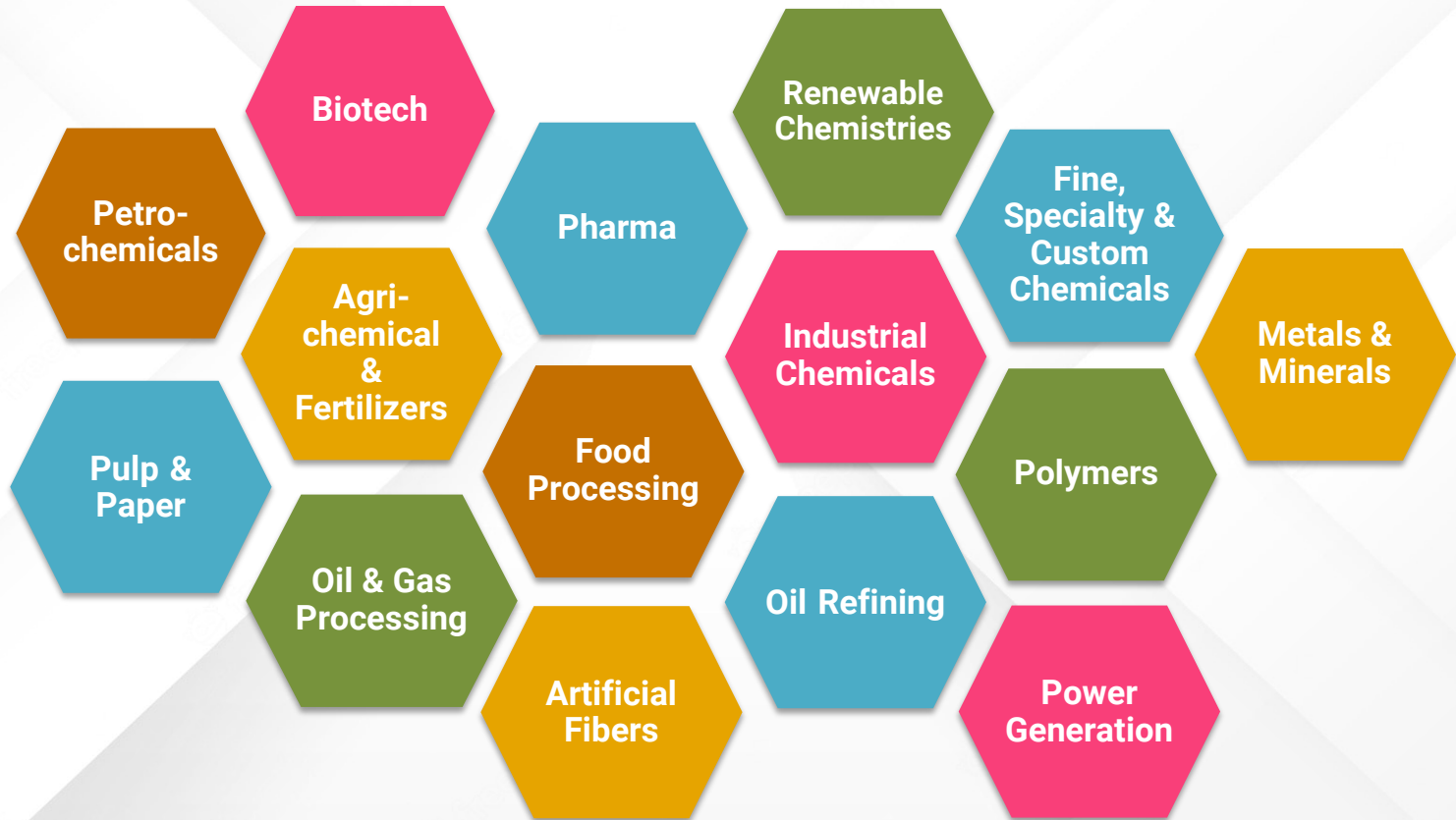
Turkey

United Kingdom



Since our inception in 1978, our customer base has grown to 160,000 relationships, including all Fortune 100 members within the process industries we serve.

Focus Industries



Sell Faster. Buy Smarter.

IPP serves clients needs by understanding your individual growth strategy.

We want you to sell faster or buy smarter, depending on your needs. We offer assets and off-market M&A opportunities relevant to your growth direction.

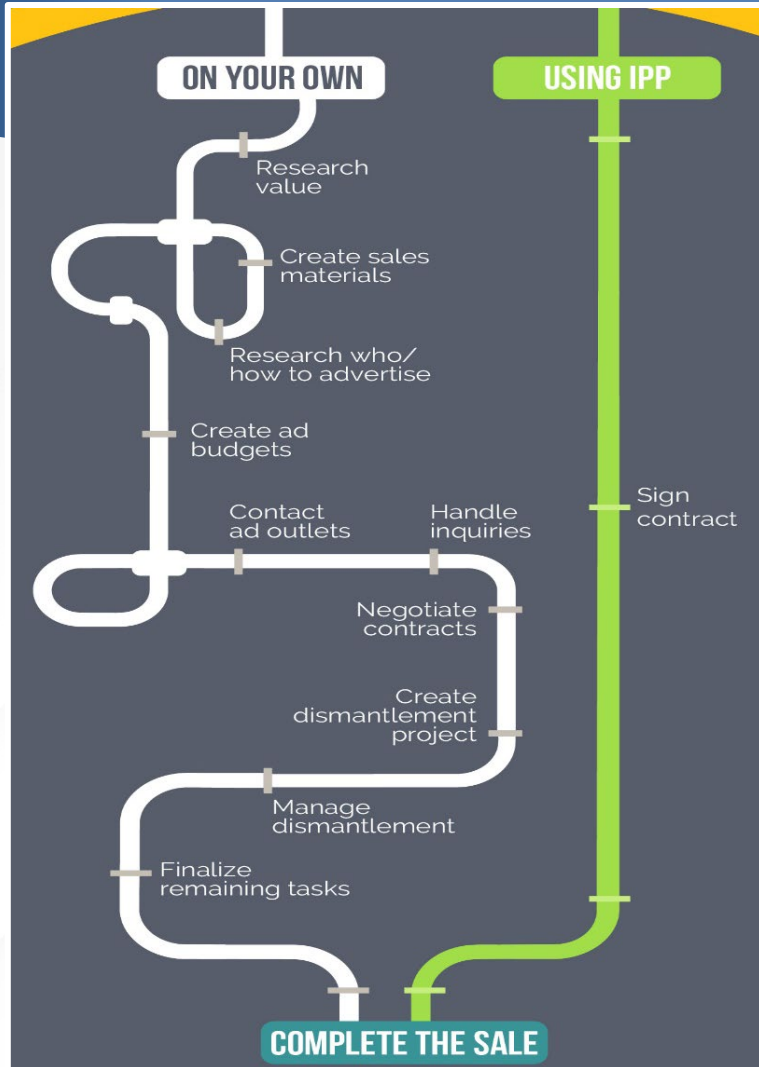
- When growth means divestment of under/non-performing assets, IPP can purchase your assets – plant sites, process units, equipment or equipment systems - - so you can focus on making molecules instead of decommissioning and selling a plant site.
- When growth means the immediate acquisition of a plant, a process unit or a specific piece of equipment, IPP has the solution you need. We have 110 process plants and units for relocation worldwide and more than 15,000 pieces of ready-to-ship, quality secondhand equipment in our three warehouses, and industry-leading delivery times on new equipment.

The Seller's Difference

IPP is your path to effortless plant sales and a profitable outcome. We purchase entire idled plant sites, process units or equipment systems within a site. We can even take on intellectual property and environmental remediation obligations.

- **How it works:** We come in, write a check, buy the plant and bring in our customers to make different products or redevelop the site while redeploying assets elsewhere for their best value.
- **Why it works:** When sellers deal with us, they cut 4-5 years out of managing a project. They then can concentrate on their core business. They are happy to walk away with money and eliminate all the headaches.

Imagine ...



A streamlined and convenient path to selling a complete plant and all its related overhead issues in one transaction. Closing plants, decontaminating, recovering the value of some assets and demolishing the rest can takes years, and there's enormous carrying costs and management time required.

Our Promise to Buyers

As a global leader in the supply and purchase of secondhand process plants and equipment as well as new and rebuilt equipment, IPP will help you save time and money with immediately available assets to grow your capabilities and get you up and running when you're ready.

We deliver what you need fast and at significantly less cost.

Buying complete plant sites?

- Get into operation immediately at a mere fraction of the original total-installed cost and land value.

Buying complete plants for relocation?

- Save 70% of the new equipment and engineering cost.
- Save 50% of the project lead time.

Buying process equipment/systems?

- Save 50% of the capital cost.
- Save up to 90% of the equipment delivery lead time.

Ready to Ship Today

IPP's global inventory consists of 15,000+ pieces of quality second-hand, unused (from cancelled projects), rebuilt, re-glassed, and new equipment.

Heat Exchangers	Reactors (Alloy & Glass Lined)	Tanks (Alloy & Glass Lined)	Evaporators	Centrifuges	Dryers
Agitators	Bins	Blowers	Boilers	Calciners / Kilns	Chillers
Columns	Conveyors	Cooling Towers	Cutters	Dust Collectors	Generators
Extruders	Filters	Fermenters Bioreactors	Mixers	Pumps	Scrubbers

IPP: Eastover, S.C .

**350,000ft² (32000m²)
warehouse/workshop
on 200 acres of land.**

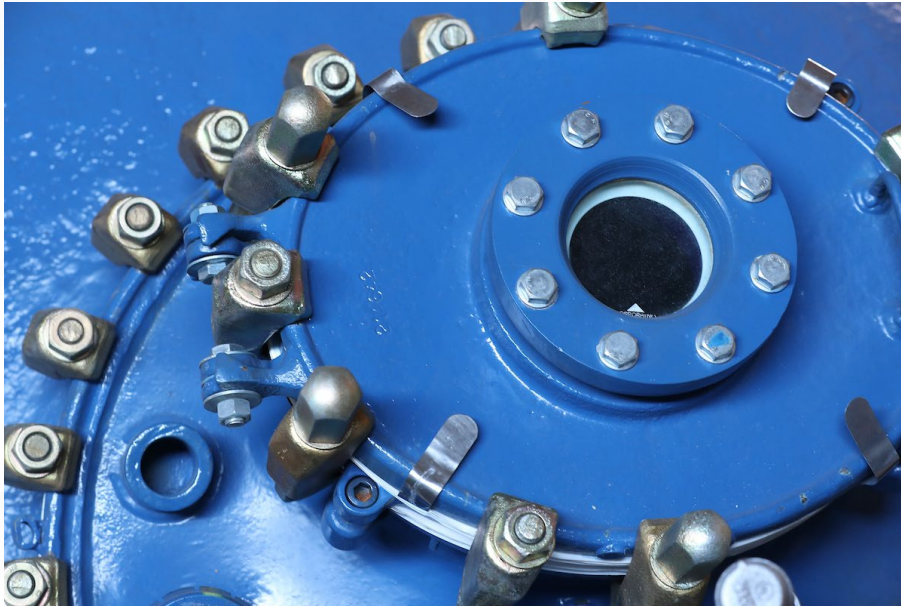
- Over 6,000 major pieces of equipment and systems in stock and ready to ship.
- Glass lined equipment assembly, testing and repair.
- Additional warehouse facilities in Germany & the United Kingdom.



Universal Glasteel Equipment



**We provide expert reglassing of glass-lined equipment and parts through
Universal Glasteel Equipment, part of The Gale Group**



- Hundreds of ready-to-ship reglassed and quality vessels and parts are in stock across the U.S. and Europe.
- 1-year warranty on reglassed equipment
- Instant Glass™: Ask about UGE's trade-in service: We will take your bad glass on trade for reglassed equipment in stock!

New Custom Equipment

Gale Process Solutions (GPS), a member of the IPP Group, supplies new alloy process equipment (Stainless, Hastelloy & other alloys).

- Reactors, Tanks, Mixers, Heat Exchangers, Filters, Dryers
- Stocking new SS and Hastelloy Reactors 500-10,000 gallon sizes, 150psi, cGMP, ASME, National Board/PED with immediate to 12-week delivery time.
- Custom equipment can be designed and built in 12-18 weeks.
- Smaller new equipment in stock (kilo/pilot scale) reactors, centrifuges, mixers.
- Get your capacity expansion into operation quickly with short lead times and competitive costs on new equipment!



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Case Studies



Process Plants | Case Studies

IPP purchases closed or idle manufacturing facilities globally, including the real estate, buildings, production systems and available intellectual assets to repopulate them into their highest and best uses as manufacturing sites using the existing infrastructure. Who wins?



Sellers



Buyers



Communities

Specialty Chemical | Liverpool, UK



IPP purchased a synthetic photographic chemicals & engineering complex as part of Kodak's restructuring, resulting in the first environmental liability transfer in the history of the UK— to IPP.

IPP redeveloped the 40-acre, 400,000 sq. ft. site into “condo manufacturing,” with many of the individual process units viable as stand-alone operations--- such as solvent recovery, silver recovery, a specialty chemical pilot plant, and significant R&D capacity. The “condo manufacturing” site currently employs over 250 people and is a success for the local community.

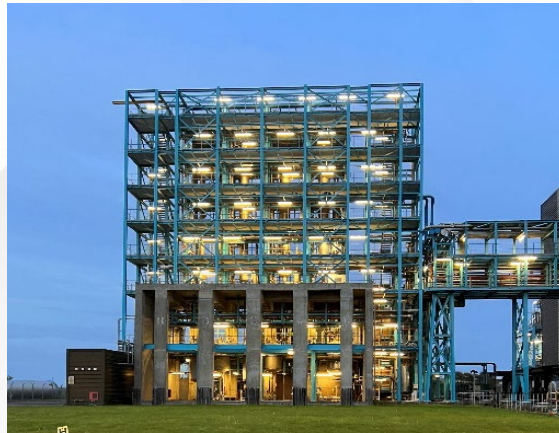


Pharmaceutical | Grimsby, UK



IPP purchased one of the largest Active Pharmaceutical Ingredient (API) manufacturing facilities in the United Kingdom. The facility includes three production buildings and over 1,200m³ reactor capacity. The site was closed as part of Novartis' global strategic review.

The three production buildings are configurable for high volume, multi purpose and mixed high volume / multi-purpose products.



Pharmaceutical | Boulder, Colorado



AGC Biologics, an IPP client, relied on us when the company bought an existing state-of-the-art biopharmaceutical manufacturing facility to provide additional commercial-scale manufacturing capacity for its rapidly expanding biopharmaceutical CDMO business.

IPP located the idled Astra Zeneca facility and advised AGC Biologics through the entire acquisition process. AGC entered operations 18 months sooner than a new-build facility , shortening capacity expansion lead time and CAPEX versus a new greenfield facility.



Ammonia Fertilizer | Brazil



IPP purchased Petrobras' cancelled 1500 tpd KBR ammonia plant assets. The equipment was unused, never installed and most still at vendor shops.

IPP purchased and sold the plant to be relocated to India with Deepak Fertilisers & Petrochemicals Co. Ltd., India's leading producer of Fertilizers and Industrial Chemicals.



Industrial Chemicals | Deer Park, Texas



IPP purchased and removed the solvent facilities from this Shell refining complex, consisting of a 208 MM lbs/year M&H plant complex with its underlying MIBC, MIBK, DAA and HG plants.

After several months of evaluation and feasibility studies, the M&H plant was sold and relocated to India. IPP handled the dismantling and shipping responsibilities. Our dismantling team was subject to working under the site's stringent environmental health and safety policies, which were amplified by the unit's equipment being intertwined with several active units. The plant has been reinstalled in Southeastern India and is now the only MIBK plant in operation within the country.



Solar Project | Warren Glen, New Jersey



IPP purchased a 300-acre paper mill site in picturesque Northwest New Jersey. The site had been making paper for more than 100 years. The machines were sold and relocated to India for a second life. The land was redeveloped into 16-megawatts of photovoltaic power generation, utilizing the existing electrical infrastructure on the site.

This brownfield redevelopment project generates enough electricity to power 3,000 homes in New Jersey and represents an important step in the state's journey to 100% clean energy generation by 2050.



GTL Project | Westlake, Louisiana



IPP acquired Juniper Specialty Products' commercial-scale high-purity gas-to-liquids (GTL) wax manufacturing plant, North America's only commercial-scale GTL wax production facility. The 10-acre site, served by rail and truck, is available for purchase, lease, joint-venture or licensing. Intellectual property is included.

With over \$400M invested by prior ownership, this is a unique opportunity to enter the high-purity, low carbon footprint GTL wax business in North America at an extraordinarily low capital cost, and faster than any greenfield market entrant.





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**Thank you.
We hope to see
you soon.**

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