



***“We make polymers,
we care for the environment”***



“

*At Derypol, we believe that
all accidents can be avoided,
and everyone who works in
the company must go back
home safely ”*

derypol

Company Profile

Our mission

*"At DERYPOL, we work hard to **detect market needs**, especially polymers for water treatment, and to **research and develop** products to meet these needs under strict quality control"*

*"Our concern for the **natural environment** has been introduced in our main goal; target and promote products to solve environmental problems, using processes that respect the environment. It is our contribution to care the environment "*

***"We make polymers,
we care for the environment"***



Company Profile

Our vision

"To be world leaders manufacturing in water dispersion polymers like water treatment flocculants and paper processes"

"To develop the international market and lead the Spanish water treatment market"

"To strengthen the culture oriented to innovation and customer satisfaction"

Company Profile

Values



SAFETY

*In everything
we do*

INTEGRITY

*Ethical
behavior*

SERVICE

*Effective,
professional
and responsible*

INNOVATION

*Continuous
growth and
improvement*

RESPECT

*Towards our
customers,
workers and
stakeholders*

TEAMWORK

*Collaboration
and orientation
to results*

Company Profile

Key Features

Sales of **34,3 million €**
+ 1000 customers
+ 300 customers/collaborators in
the world



Offices in **Barcelona & Shanghai**

Factory & Laboratory in Les Franqueses del Valles

Exports to more than **50 countries**

79 employees
Professionals & People



DERYPOL DNA: Culture oriented
towards innovation and differentiation

Exclusive HIMOLOC Technology
the most **Green, Blue, Innovative, Different,**
Easy and **Magic** polymers of the market
+ Other unique and differentiating products



Vitality Index: 16%

Flexibility in developing business opportunities and
our clients' needs

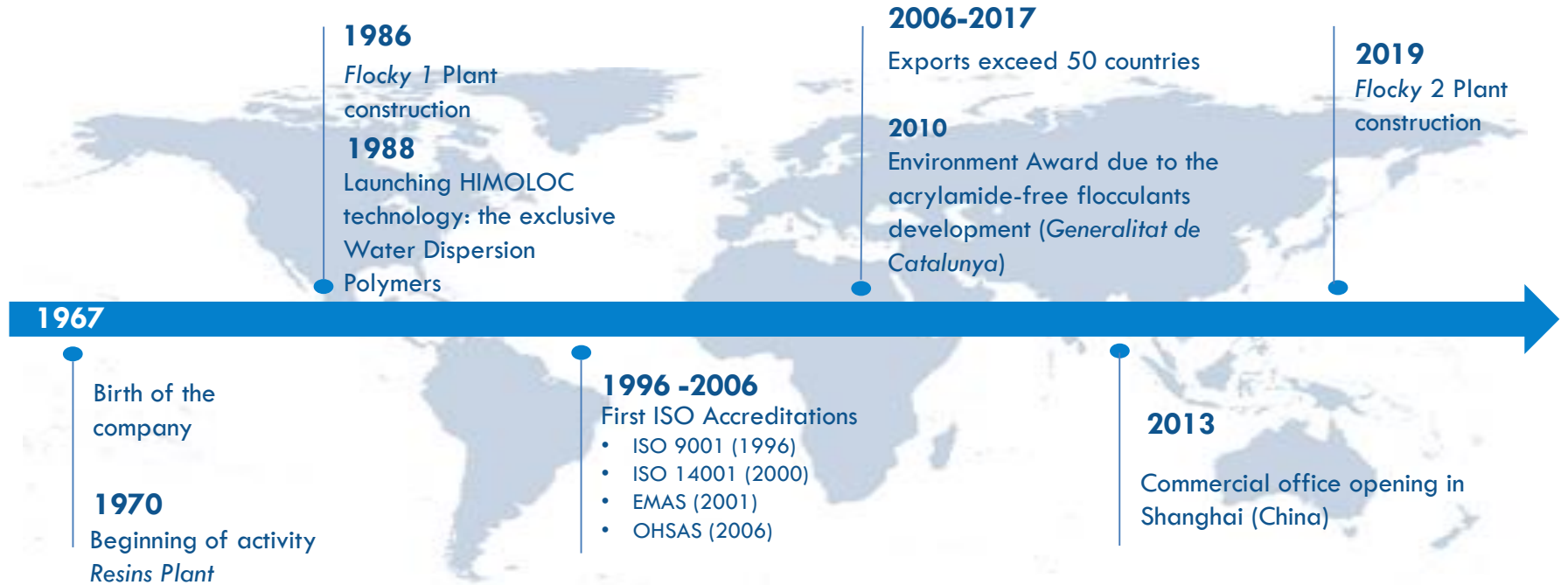
2009 - 2019
Sales increased +89%
Profit increased +163%



DERYPOL50: 2024 Revenues of 50 MM € &
Net Profit > 6.6 MM €

Company Profile

+ 50 years, our history



Company Profile

Strategy

Global



International Sales > **62%**

Quality



Accreditations **ISO, EMAS, OSHAS**

Innovation



We put good ideas into practice

Portfolio



Vitality Index > **15%**

Customer Oriented



Quality Level > **900 points**



Global: Our products go to more than 50 countries

Our exports have increased more than 150% from 2009 to 2019 and represent the 62% of our total sales



**"INNOVATION, a key point for DERYPOL
where we put good ideas into practice "**



Creating
Value



Savings



Productivity
increase



Sustainability



Quality

Continuous quality improvement of our products,
services, professionals and processes



Sistema de
Gestión
ISO 9001:2015
ISO 14001:2015
OHSAS 18001:2007

www.tuv.com
ID 9108635915

derypol



PORTFOLIO

“DERYPOL is present in your life in many ways”

Water in our life

Our reason for being



Water is THE KEY to many of our customers' key processes. With a broad suite of technologies and expertise, we help our customers manage water through conservation, recycling and reuse.

- ❑ **Increase of more than 500%** of fresh water consumption in 100 years.
- ❑ **2/3 of the world's population** will live in water stressed areas by 2025.
- ❑ The greatest challenge is that water is to have it always available where needed.



WATER INVENTORY	
Saltwater	Freshwater
97.5%	2.5%

*"Thousands have lived
without love,
not one without water"*

W.H. Auden

FRESHWATER INVENTORY		
	Freshwater	Water
Glaciers/ice caps	68.6%	1.72%
Groundwater	30.1%	0.75%
Lakes, rivers, ice/snow	1.3%	0.03%



Customer Oriented

Customers value us with a 906/1000

- > 85% of our customers are very satisfied with our **quality**
- > 95% of our customers have full confidence in our **products**
- > 95% of our customers would recommend our products and **services**



What makes us unique

MISSION

Flocculants
research,
manufacture
and sell

Taking care
of the
environment

VISION

Leaders
manufacturing
polymers
in aqueous
dispersion

International
Development

Innovation
and customer
satisfaction

MARKETS

Water
treatment

Products for
paper

Oil&Gas

Performance
Products

STRATEGY

Global
Business

Quality

COSTUMER

Innovation

Portfolio

KEY SUCCESS FACTORS

Fast decision
making

Flexibles

Proactivity

Know-How

Financial
Solvency

KEY ACTIVITIES

Strong vision of
the future

Priorization of
activities

Success in
decision
making

Empathy and
communication

Synergy

Continuous
Improvement

KEY CAPABILITIES

HUB: Integrated
Model

Own
Production

Commercial &
Marketing

R&D/
Application

Quality

Customer
service

Logistics

THANK YOU

*“Our business grows ...
...together with you”*

