

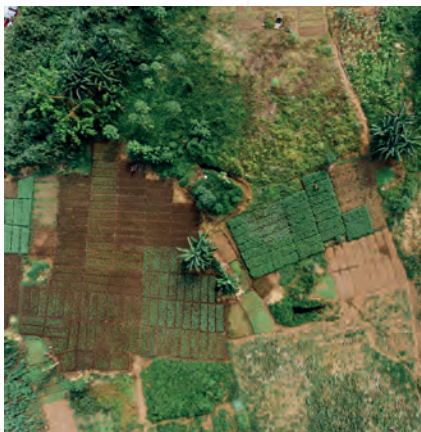


ALM INTERNATIONAL

PRODUCTS • SOLUTIONS • INNOVATION • SERVICES

Specialists in the African market since 1979

“*For a top-quality industry
and a high-yielding
sustainable agriculture.*”



INTERNATIONAL
NETWORK
LOCAL
EXPERTISE

ALM INTERNATIONAL GROUP

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ALM INTERNATIONAL
HEAD OFFICE - FRANCE

PURCHASING DEPARTMENTS

Türkiye

China

AFRICA

PRESENT IN
22 COUNTRIES

5 SUBSIDIARIES

SENEFURA
BURKINA FASO

ADCHIM
GABON

ALMAO
IVORY COAST

AGROCHEM
CAMEROON

ALMREEN
SENEGAL

AVANTAGES OF OUR INTERNATIONAL PRESENCE

- ✓ **FACILITATING YOUR GROUP PURCHASE**
Follow up your orders and group your products.
- ✓ **A WIDE RANGE OF PROFESSIONAL PRODUCTS**
The last innovation at the best market price, negotiated by our purchasing offices.
- ✓ **FINANCIAL EXPERTISE**
Tailor-made solutions adapted to your requirements and commitments.

ASSETS OF OUR LOCAL IMPLANTATION

- ✓ **STORE AND DISTRIBUTE YOUR PRODUCTS**
Supply chain guarantee and safe forwarding of your orders.
- ✓ **RESPOND LOCAL CALLS FOR TENDER**
and close monitoring through our subsidiaries.
- ✓ **RELAY LOCAL INFORMATION**
Follow up and apply and international and local standards, environmental regulations, perform competitive intelligence, ...
- ✓ **PROPOSE A LOCAL TECHNICAL EXPERTISE**
and assessments on site by ALM experts.



International network

ALM INTERNATIONAL is a network of companies specialized in tailor-made products and solutions for industry, agronomy, health of water, and public hygiene sectors, on the African continent for more than 40 years.

Take advantage of our know-how from the purchasing of your products of controlled origin, professional range, and in compliance with the international regulations, to the shipping through our network of subsidiaries and local distributors.

ALM INTERNATIONAL propose their supply chain, specializing in the management of import-export and major export issues together with the services of their dedicated departments.

Local expertise

ALM International presence is based on our subsidiaries, our purchasing offices, and our distributors, essential relays for the development of our network in the international business.

Particularly in the African continent this network provides local service and ensures monitoring and quality until the implementation of our solutions on the African continent.

TURNKEY PRODUCTS SOLUTIONS

In each domain of our competence, we have selected and developed ranges of products adapted to the sectors and operating sites. Our technical staff are regularly trained to our manufacturers' specialities. Very committed to environmental subjects they intervene on site to provide with a personalized service and follow-up.

Tailor made services and reactive teams are in adequation with your commitments and challenges. We follow-up your project and can operate at any step, implementation, training, and technical support.

LOGISTICS EXPERTISE

Our logistics services guarantee the respect of the defined deadlines thanks to a follow-up of the deliveries from the departure factory to the customer's destination port.

Structured and organized these teams are one of the pillars of our quality-of-service commitments.

CORPORATE SOCIAL RESPONSIBILITY

ALM INTERNATIONAL Group integrates a CSR approach into its practices and exchanges with all its partners.

The group's companies affirm their social and environmental commitment in their businesses and decision-making processes.

www.alm.group/ALM_RSE/en/



ALM

INTERNATIONAL

DEDICATED DEPARTMENTS

INDUSTRIAL CHEMICALS

AGRONOMY

WATER TREATMENTS

PUBLIC HYGIENE

OIL & GAS

SPECIALITIES PRO.

Industrial chemical products

ALM INTERNATIONAL Group, expert in the advice and the distribution of chemical products in the African continent, is your ideal partner to facilitate the purchasing, grouping and delivery of your industrial chemical products.

Our products are of controlled origin, in compliance with the international and local standards at the best market prices.

INTERNATIONAL NETWORK, LOCAL EXPERTISE

In addition to its own brands and products, **ALM** INTERNATIONAL Group has partnered with the largest brands in the sector, and makes you benefit from its logistics service to consolidate and centralize your purchases, and from its storage capacity for immediate local availability.

A supplier of the « Made in Africa »

Our network provides all local productions, and offers a complete range of chemicals under different types of packaging, mainly:

- ☑ ACIDS
- ☑ ALCOHOLS
- ☑ DISINFECTANTS
- ☑ RESINS
- ☑ SOLVENTS
- ☑ DILUENTS

... non exhaustive list

... used in many sectors:

- ▶ COSMETICS
- ▶ AGRIFOOD
- ▶ SOAP / DETERGENCE
- ▶ WATER PURIFICATION
- ▶ INDUSTRIAL WATER TREATMENT
- ▶ OIL INDUSTRY
- ▶ TEXTILE
- ▶ MINING
- ▶ FISHERIES
- ▶ BREWERY / SUGAR / CONFECTIONARY

... non exhaustive list

We are very keen to pay particular attention to the storage, handling, and provision of these products.

GREEN CHEMISTRY

Our range of products from green chemistry is in constant evolution to enrich our catalogue of environmentally friendly solutions.



Agronomy - Plant health

As a well-known expert in the agrichemical sector, **ALM** INTERNATIONAL pays particular attention for more than 40 years to distribute first quality products at the best price.

Our staff of experts, supported by our Research and Development department, are committed to deploying innovative products, respectful of the environment and **meeting the expectations of farmers and breeders in their fight against diseases, deficiencies, insect pests, ...**

ALM INTERNATIONAL products are developed and certified according to the national guidelines and in relation to the various national and international organisations.

ALM INTERNATIONAL counts more than 300 products registered in 22 countries in the West African area, (from Mauritania to the Democratic Republic of Congo), able to be distributed and used in this zone.

AGRICHEMICAL PRODUCTS RANGE

ALM INTERNATIONAL offers a complete catalogue of solutions and products for the maintenance of your soil and the protection of your crops, from seed to harvest.

Our products cover all types of crops, including:

BANANA, PLANTAIN, CASHEW, COCOA, COFFEE, COTTON, CORN, CUCURBITACEAS, HEVEA, MIL, OIL PALM TREE, PEANUT, PINEAPPLE, RICE, SALAD, SORGHO AND OTHER CEREALS, SUGAR CANE, TOMATO,

THEY ARE MAINLY:

| | | | |
|---------------|--|--|-----------------------------|
| HERBICIDES | | | SEEDS TREATMENTS |
| INSECTICIDES | | | SOIL TREATMENT - FERTILIZER |
| MOLLUSCICIDES | | | BOOSTERS |
| FUNGICIDES | | | GROWTH REGULATORS |
| NEMATICIDES | | | STORED FOODS |

SMALL AGRICULTURAL MATERIALS

EQUIPMENT AND MAINTENANCE

Equip, take care of your equipment and your soil to make your farm sustainable, to improve its development and profitability. Sprayers, atomizers, accessories and spare parts, gloves, tools, protective equipment, ...



Water purification

ALM INTERNATIONAL, is the specialist of potable water treatment in West and Central Africa and the privileged partner of water companies, and proposes a range of high quality products manufactured by the famous names of the worldwide chemistry.

PROFESSIONAL RANGE OUR FLAGSHIP PRODUCTS

LIME

Widespread use in urban and industrial wastewater treatment plants:

- ✓ Disposal of undesirable elements
- ✓ Remineralization
- ✓ Decarbonization
- ✓ pH Correction

ALUMINA 17/18% ALUMINIUM POLYHYDROXYCHLORURES

ANIONIC / CATIONIC POLYELECTROLYTES

based on acrylamides

- ✓ Treatment of drinking water for human consumption
- ✓ Industrial and municipal wastewater treatment

70% CALCIUM HYPOCHLORITE

- ✓ Organic material disposal
- ✓ Water disinfection

ACTIVATED CHARCOAL

- ✓ Organic material disposal
- ✓ Filtration



Industrial water treatment

Spécialiste du traitement des eaux industrielles,

ALM INTERNATIONAL's role is to ensure the optimal operation of industrial water treatment equipment and processes, particularly through its **DIAPROSIM™** product range.

We are actively participating in the improvement of the treatment of circulating water in industrial boilers, cooling systems, diesel engines, etc., **to guarantee the longevity of the installations and reduce the costs and frequencies of maintenance.**

SERVICES

to guarantee the best results

- ✓ **CUSTOMISED AUDIT** for tailor-made solutions
- ✓ **IMPLEMENTATION OF OUR SOLUTIONS** and local technical interventions
- ✓ **TRAINING** of the operating personnel, the user of treatment products
- ✓ **DELEGATION OF EXPERT SPECIALISTS** to support the personnel in the control and the follow-up of these products
- ✓ **ORGANISATION AND ANIMATION** of training and information sessions

PRODUITS

- ✓ Alkalinising
- ✓ Antifreeze
- ✓ Antifoam
- ✓ Biocides
- ✓ Degreasers
- ✓ Descalers
- ✓ Dispersants
- ✓ Scaling inhibitors
- ✓ Multi-metal corrosion inhibitors
- ✓ Condensate neutralisers
- ✓ Oxygen reducers...
- ... non exhaustive list



RESULTS

- ✓ **OPTIMISATION** of heats exchanges and cleaning operations
- ✓ **INCREASE** in production yields
- ✓ **REDUCTION** of water consumption, purge frequencies, and maintenance operations
- ✓ **PREVENTION** of the corrosion and the scaling phenomena, but also of biofilm development and legionella risk



Professional specialities



CONSUMABLES, MATERIALS, AND EQUIPMENTS

ALM INTERNATIONAL distributes a full range of specialised products dedicated to specific professional sectors: public hygiene, animal health, agrifood, oil & gas, mining, forestry, agriculture, breeding, public works, research, education, medical, etc.

Thanks to the variety of this range our Specialities department can propose tailor-made solutions, « one-stop-shop » (group purchasing) to the professionals of any sector by combining quality of listening, flexibility and adapted services.

Our commercial staff ensures the quality of the products and their compliance with the latest European and local regulations (REACH, CLP, CE, etc.).

Sensibilized and trained to address environmental issues, our teams are your preferred partners, regardless of the nature of the issues and expressed needs.

OPERATING FIELDS

E.P.I., RISKS AND POLLUTION PREVENTION

- ✓ **PROTECTION**
Head and face, eyes, ears, respiratory passages, hands, feet, work clothes
- ✓ **STORAGE, SAFETY**
Stockage of safety equipment, retention tanks, first-aid equipment, eyewash, safety showers, ...
- ✓ **ABSORBANTS**
Papers, carpets, barrages, rolls, ...
- ✓ **DEPOLLUANTS**
Water and soil (marine dispersants...)

HYGIÈNE PUBLIQUE

- ✓ Pest control, disinfection
- ✓ Bactericidal soaps
- ✓ Prevention
- ✓ I.P.E., disposable clothing and equipment

PUBLIC WORKS - CONSTRUCTION

- ✓ Concrete admixtures
- ✓ Glue mortar
- ✓ Wood glue
- ✓ ...

INDUSTRIAL MAINTENANCE PRODUCTS

- ✓ Grease, lubricants, penetrating oils, solvents, rust preventers ...
- ✓ Anti-humidity protection for circuits and electrical devices ...

INSTRUMENTATION, LABORATORY CONSUMABLES AND REACTIVES

ISO, ASTM, ACS certified

- ✓ **CONSUMABLES**
laboratory glassware ...
- ✓ **MEASURING DEVICES**
bench or portable
- ✓ **REACTIVES**
for any type of analysis: water, alimentary, oil, soil...

TECHNICAL PRODUCTS FOR SPECIAL APPLICATIONS

- ✓ **PROCESSING OF THE STORED FOODSTUFF**
Fumigation products, tarpaulins, detection tubes, ...
- ✓ **ADDITIVES FOR FOOD MANUFACTURING AND BREWERY**
Starch, sucralose, dextrose, sweeteners, ...
- ✓ **PRODUCTS FOR MARINE ENVIRONMENT**
Technical paints, wood glue, rust preventer, rust converter, ...

ANIMAL HEALTH

All necessary equipment and materials for every step of animal breeding.

- ✓ **VETERINARY CARE, VACCINES**
- ✓ **NUTRITION, PRE-MIX**
- ✓ **BREEDING EQUIPMENT**

OIL & GAS

- ✓ General chemical products for treatment
- ✓ Industrial wastewater treatments (DIAPROSIM range)
- ✓ Depollution, marine dispersants, biocides, bactericides

TOOLS AND EQUIPEMENT

For all sectors:

public works, oil & gas, agriculture, forestry, ...

- ✓ Individual Protection Equipment
- ✓ Pumps, compressors, compactors
- ✓ Measuring devices and topographic surveys
- ✓ Public works materials
- ✓ Pool range
- ✓ sprayers, atomisers
- ✓ mowers, chainsaws...



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PRODUCTS & TAILOR-MADE SERVICES

For the sectors of Industry, Chemicals, Plant Health, Industrial Wastewater Treatment, Water Purification, Public Hygiene, Public Works, Oil & Gas, Laboratories, ...
in the African continent

for more than 40 years.



« *Africa,
your job,
our experience* »

info@alm-inter.com

+33 (0)3 80 97 36 29



**PRODUITS
CHIMIQUES
INDUSTRIELS**



AGRONOMIE



**TRAITEMENT
DES EAUX
INDUSTRIELLES**



OIL & GAS



**EAU
POTABLE**



**HYGIÈNE
PUBLIQUE**



**SPÉCIALITÉS
PROFESSIONNELLES**