



Troychem  
DMCC

# **Troychem Presentation**

**July 2022**

# Company Profile

Troychem DMCC :

Established in Dubai, 2013;

As a subsidiary company of Turkish Uzgören Kimya Ltd. which was established in 1998, in Bursa city, Turkey.

Founder: Mrs. Eylem Uzgören and Mr. Evren Uzgören

Based in : Dubai, UAE

Current Position : Leading supplier of base oils, additives and petrochemicals

Offices & Branches: UAE, Turkey



# Our Business Principles

- \* Raw material procurement with standardization and sustainability focus rather than a price-based approach.
- \* Non-stop supply possibility with a strong stocking principle.
- \* Protecting the benefits of our customers and suppliers all the time as a principle and ensuring sustainable development through mutual cooperation.
- \* To become more than a product supplier for our customers, to establish business partnership relations with them based on mutual trust.
- \* To become the first choice of our customers, business partners and employees.

# Background & Group Activities

## Uzgören Group:

2 sister companies operating on 3 different locations as Bursa, Istanbul and Dubai.

A leading supplier of base oil, petrochemical products, and lube oil additives in the industry, **TROYCHEM DMCC** has been offering local and international services since 2013 in Istanbul and Dubai.

**Uzgören Kimya Ltd.**, a company with a background that Turkey market leader with petrochemical sector located in Bursa.



# Troychem DMCC

Troychem establishment in Dubai 2013 in Jumeirah Business Center and opened it's Liasion office in Emaar Square Mall in Istanbul office in 2015.



# What are we doing?

**As Troychem DMCC;**

We supply base oils, automotive and industrial lube oil additives, finished lubricants (as our brand **Troylube**) and some other Petrochemicals.





# Storing & Logistics

Troychem handles base oils in bulk at its own strategic storage terminal located in the Gebze Port area, Turkey.

In addition to bulk shipments, other packaging options depending on the products as flexi bags, iso tank, drums and small packages are also available.



# Base Oils

- We have an average storing volume of 7.000 m<sup>3</sup> at its strategic tank terminal in Gebze port, Turkey,
- All base oil groups can be supply,
- We directly contact with leading European (MOH, Eni, Repsol etc) and Russian refineries (Lukoil, Rosneft, Gazprom etc),
- We supply of primary quality virgin oils across Europe to Middle East, especially to Turkey market,
- We direct shipments by vessel chartering from refinery to customer at the most feasible routes.



# Products in Brief



BASE OILS



ADDITIVES



OTHER PRODUCTS

# TROYLUBE

- With our **TROYLUBE** brand, it aims to manufacture engine oils, industrial oils and car care products needed in the sector with superior quality and to offer them to the use of export markets.



# Our Additives Partners

- **Additiv-Chemie Luers GmbH & Co. KG** is specialized on additives and packages for the quick and effective formulation of metalworking fluids, industrial lubricants and related applications.



- **BRB International BV** is providing technology solutions in the Silicones, Lube oil Additives and Chemicals space. In September 2019, PETRONAS Chemicals Group Berhad (PCG) acquired Da Vinci Group BV, widely known as BRB.



- **Temix Oleo** produce a wide variety of oleochemical products, such as: fatty acids, glycerin and a full range of esters (from oleochemicals feedstock and chemicals).



# Lubricants Market in Turkey in Brief

As of 2020 / Annual:

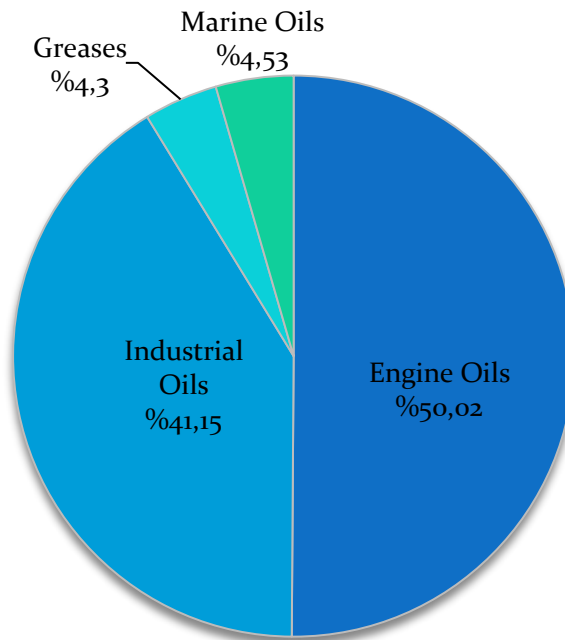
- The amount of base oil imported to Turkey in 2020 increased by 20% compared to the previous year and reached 487,700 tons.
- By Tüpraş, base oil production was 74.790 tons in 2020 and reached 139.176 tons in 2021 with an increase of 86%.
- Lubrication oils consumption in Turkey increased by 11,2% in 2020 compared to the previous year and amounted to 470.010 tons. While Lubrication oils imports were 105,174 tons in 2020, exports were 178,095 tons. Lubrication oils imports and export amounts are almost same with previous year in 2020.
- The import of additives was 94.037 tons in 2020 and the export of additives was 9,072 tons.

Sources = EPDK, Petder

# Turkey Mineral Oil Import, Export and Consumption Quantities

Base Oil (ton/year)	2015	2016	2017	2018	2019	2020
Base oil import	552.358	396.292	405.183	379.535	405.607	487.700
Lubritants import	100.339	125.844	128.468	126.616	104.318	105.174
Additive import	80.963	85.267	106.455	94.535	88.311	94.037
Refinery Base Oil Sales	126.430	128.760	176.964	146.662	120.817	73.131
Base oil export	4.626	842	6.657	8.730	3.648	6.493
Lubritants export	139.684	140.450	152.324	165.641	178.641	178.095
Additive export	5.146	5.591	7.809	8.667	9.340	9.072
Lubritants domestic sales	431.840	464.485	477.635	442.899	422.751	470.010

# Lubes Market in Turkey / Breakdown 2020



Engine Oils: 235 ktons

Industrial Oils: 193 ktons

Greases: 20 ktons

Marine oils: 21 ktons

Turkey's mineral oil consumption, which was 422,751 tons in 2019, increased by 11,18% in 2020 to 470,010 tons.

\*Petder



# Troychem's Target

Troychem target is to meet our valuable customers' needs as fast as possible and to become a leading, reliable partner while embracing the universal ethical principles in every step of providing our services, by adapting to the current market conditions.



**THANK YOU !**

**With our best regards,**



**Troychem**  
DMCC

